

# TECHNICAL EVALUATION REPORT

(As per Rule 35 of PP Rules, 2004)

1. Name of Procuring Agency	IGNITE National Technology Fund
2. Method of Procurement	RFP
3. Title of Procurement	DIGITAL PAKISTAN CYBERSECURITY HANDS-ON WORKSHOPS - 2025
4. Tender Inquiry No	IGNITE/DPCH/2025-26/0018/Proc.
5. PPRA Ref. No. (TSE)	TS755037E
6. Date & Time of Bid Closing	December 30 2025, 1500 Hrs
7. Date & Time of Bid Opening	December 30 2025, 1530 Hrs
8. No. of Bids Received	05
9. Criteria for Bid Evaluation	Attached as Annex – 1
10. Details of Bid Evaluation	Received proposals were evaluated w.r.t evaluation criteria as published in RFP document.

sName of Bidder	Marks	Percentage	Basis of Technical Rejection/Acceptance as per Rule 35 of PP Rules, 2004
	Technical*	%	
M/s. SNSKies	102.80	73.43%	Qualified for Financial bid opening by scoring equal to 70% marks.
M/s. Trillium	122	87.14%	Qualified for Financial bid opening by scoring more than 70% marks.
M/s. All in One	72	51.43%	Did not qualify technically. Marks secured are less than 70%
M/s. Security Experts	86.60	61.86%	Did not qualify technically. Marks secured are less than 70%
M/s. ITU	-	-	Bid was not accepted for technical evaluation due to non-compliance of mandatory eligibility criteria

Minimum Qualification Score was 70%

Signature: Sami Ullah

Official Stamp:



## Criteria for BID Evaluation

## Annexure-I

S#	Technical Evaluation Criteria	Sub Marks	Total Marks
I.	<b>Firm/Bidder Profile (Registered age, and Financial position) – (Form C2)</b>		
	1. Registered Age (Lead Bidder)	5	10
	a. 7+ Years (5 Marks)		
	b. 3 to 7 Years (3 Marks)		
	c. Less than 3 Years (2 Mark)		
	2. Financial Position (Lead Bidder)	5	
II.	<b>Relevant Experience of the Firm/Bidder - (Form C3-A)</b>		
	1. Experience in developing and conducting similar Workshops (cybersecurity hands-on workshops).		25
	a. 3 Marks per local hands-on training for a maximum of up to 15 Marks	15	
	b. 5 Marks per International hands-on training for a maximum of up to 10 Marks	10	
	<i>*Note: International partner should have conducted trainings other than its registered country.</i>		
III.	<b>Qualification and Competence of the proposed Project Team, Proposed Approach &amp; Methodology, and Work Plan – (Form C4, C5)</b>		
	1. Proposed Methodology, Design & Training Plan		105
	a. Proposed Methodology & Training Design, Pedagogy Approach with Trainer Alignment with Topic, Training CTF platform, LMS & Training Execution Plan (40 marks)	40	
	2. Training Content, and List of Tools (15 marks)	15	
	3. Number and Quality of CTFs (Static, Dynamic nature) relevant to the real world scenarios. (15 marks)	15	
	4. Qualification, Experience, and Certification of the proposed Training team (Training areas mentioned in TOR)	35	
	a) Profile of the LMS, CTF development team (10 marks)		
	b) Profile of Trainers Team (10-12 Trainers) (25 marks)		
IV.	<b>Presentation by Bidders (Mandatory)</b>		
	Presentation of all proposed aspects of the project outlined in Evaluation Criteria as mentioned in Sections (I – V) above		
	<b>Total Marks</b>		140
	<b>Minimum Qualification Marks Required</b>		98
			70%

