

**Position:****Manager, Business Planning & Strategy**

<b>Responsibilities</b>	<ul style="list-style-type: none"><li>• Preparing, maintaining and updating the three years rolling business plan;</li><li>• Facilitating commercialization/industrialization of successful funded projects;</li><li>• Gather strategic business intelligence. Undertake market analysis, environment scanning, technology trends, data analysis, demographic and economic profiling to assist and advise the Fund to identify opportunities for solicited funding;</li><li>• Carry out capital budgeting, TVM and financial modelling for assessment of projects commercialization potential;</li><li>• Work with all parts of the Fund and stakeholders to develop an achievable annual business plan. The plan to have clear objectives, milestones and performance indicators, together with timeframes for achievement.</li></ul> <p>Purpose (Strategic KPIs):</p> <ul style="list-style-type: none"><li>• Corporate Strategy formulation and implementation roadmap</li><li>• Business Planning, forecasting and financial modelling</li><li>• Steering commercialization initiatives for the funded ICT R&amp;D projects</li><li>• Driving strategy initiatives for new ventures</li><li>• Engagement with venture capitalists, angel investors and donor agencies for tapping new sources of funding.</li></ul>
<b>Qualification &amp; Experience:</b>	<ul style="list-style-type: none"><li>• Master's degree in Management Sciences/Business Administration from a well reputed HEC recognized University;</li><li>• At least 07-10 years of overall experience with at least 03-05 years at a similar role;</li><li>• Experience of Project/Program Management at an organizational level will be preferred;</li><li>• Experience of work within ICT sector is highly desirable.</li></ul>
<b>Knowledge &amp; Skills</b>	<ul style="list-style-type: none"><li>• Ability to advocate strategic thinking and corporate strategic planning amongst relevant stakeholders;</li><li>• Should demonstrate the ability to translate policy into organizational plans, structures &amp; programs;</li><li>• Financial modelling and business planning</li></ul>

<b>Reports To:</b>	General Manager Projects
<b>Remuneration/ Benefits:</b>	Contract basis, market competitive salary, car monetization, medical and other facilities.