

EVALUATION REPORT

(As per Rule 35 of Public Procurement Rules, 2004)

1. Name of Procuring Agency
National ICT R&D Fund
2. Method of Procurement
Open Bidding / RFP
3. Title of Procurement
National Incubation Center at Lahore
4. Tender Inquiry No
ICT R&DF/NIC-4.3/2016-17/0003/Proc
5. PPRA Ref. No. (TSE)
TS97462E
6. Date & Time of Bid Closing
3/08/2017 16:00 hrs
7. Date & Time of Bid Opening
3/08/2017 16:30 hrs
8. No. of Bids Received
13
9. Criteria for Bid Evaluation
Attached as Annex - 1

Name of Bidder	Marks		Evaluated Cost	Remarks
	Technical*	Financial**		
LUMS	72.67	20	600,951,014	Lowest evaluated bid with highest score (Technical + Financial)
Telenor	64.15	13.10	917,708,163	
LMKT / PTCL	61.41	17.84	673,835,530	
NetSol	60.89	17.08	703,508,319	
COMSATS	32.96	-	-	
360 Technologies	35.78	-	-	
CUREMD	13.70	-	-	
The Superior Group	28.59	-	-	
Virtual University	20.37	-	-	
EES - JV	55.48	-	-	
UMT	21.70	-	-	
The Interactive Group	34	-	-	
KICS(UET Lahore)	-	-	-	Disqualified due to non-compliance of mandatory criteria

*80% weighted score

**20% weighted score

Lowest Evaluated Bidder

LUMS

Signature

Official Stamp



#	Technical Evaluation Criteria	Total Marks	Sub Marks
	Scope Coverage 1. Infrastructure & Facilities a. Proposed Location Area of Lahore and Geographical proximity to ICT clusters, universities & accessibility to Public Transport b. Layout planning c. Quality/Class of Equipment [A class (Branded/Imported, state of the art) or B class (Non branded/local)]-Bill of material with complete material specifications & pricing (durability)	18	8 4 6
	Firm/Bidder Profile (Registered age, Location, Number of Employees and Financial position) – (Form B2) 1. Registered Age, Number of Employees, Brand equity/Goodwill 2. Financial Position	15	10 5
	Relevant Experience of the Firm/Bidder - (Form B3-1 to B3-7) 1. Experience of running and managing financially sustainable Incubators in the past with details on the percentage of successful Incubatees 2. Experience in in-house or outsourced development of ICT Products 3. Experience in appraising & assessing viability of ICT Projects	30	8 3 5





	4. Experience in ICT related training & development, mentorship, entrepreneurship development Programs 5. Experience in ICT demand side articulation and commercialization 6. Experience of arranging and managing Investments for ICT projects including exit strategy of a business unit	Qualification and Competence of the proposed Team Members-Full Time/Part time/ On-call (Form B5, B6 & B7) 1. Qualification, Total experience, and Professional Certifications/Memberships 2. Relevant Work Experience 3. Significant measurable professional achievements in last 10 years in ICT particularly in Incubation. 4. Composition of the team	20	5 5 5	
		Approach/Work Plan – (Form B4) 1. Outreach Plan (Advertisements, Promotions, Branding etc.) and Ability to create local & international collaborations with relevant entities 2. Criteria & Methodology to select Incubatees i.e. Business Canvas Model or Business Plan, Mentoring Strategy, Culture & Work Environment 3. Project Plan including Charter, Gantt Chart & Timelines, Project Success, Scalability &	25	6 6 7	



		Total Marks	
	108		
	81	Minimum Qualification Marks Required	
6		4. Methodology to attract for KPI's to assess the performance of Incubates financing/investments (Venture Capitalists, Angel Funding, Crowd Funding, Private Equity etc)	

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1. Name of Procuring Agency
National ICT R&D Fund
2. Method of Procurement
Open Bidding / RFP
3. Title of Procurement
National Incubation Center at Karachi
4. Tender Inquiry No
ICT R&DF/NIC-4.1/2016-17/0003/Proc
5. PPRA Ref. No. (TSE)
TS97462E
6. Date & Time of Bid Closing
3/08/2017 14:00 hrs
7. Date & Time of Bid Opening
3/08/2017 14:30 hrs
8. No. of Bids Received
5
9. Criteria for Bid Evaluation
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Name of Bidder	Marks		Evaluated Cost	Remarks
	Technical*	Financial**		
Telenor	66.37	13.57	922,488,377	
Sybrid	62.15	16.45	760,658,539	
LMKT / PTCL	61.04	17.31	723,013,668	
TPL Trakker	60.15	20	625,699,499	Lowest evaluated bid with highest score (Technical + Financial)
SEED Pvt. Ltd.	33.78	-	-	

*80% weighted score

**20% weighted score

Lowest Evaluated Bidder

TPL Trakker

Signature

Official Stamp



ME



#	Technical Evaluation Criteria	Total Marks	Sub Marks
	Scope Coverage 1. Infrastructure & Facilities a. Proposed Location Area of Karachi and Geographical proximity to ICT clusters, universities & accessibility to Public Transport b. Layout planning c. Quality/Class of Equipment [A class (Branded/Imported, state of the art) or B class (Non branded/local)]-Bill of material with complete material specifications & pricing (durability)	18	8
	Firm/Bidder Profile (Registered age, Location, Number of Employees and Financial position) – (Form B2) 1. Registered Age, Number of Employees, Brand equity/Goodwill 2. Financial Position	15	10
	Relevant Experience of the Firm/Bidder - (Form B3-1 to B3-7) 1. Experience of running and managing financially sustainable Incubators in the past with details on the percentage of successful Incubatees 2. Experience in in-house or outsourced development of ICT Products (hardware/software/services)	30	8
			3



Approach/Work Plan – (Form B4) 1. Outreach Plan (Advertisements, Promotions, Branding etc.) and Ability to create local & international collaborations with relevant entities	Qualification and Competence of the proposed Team Members–Full Time/Part time/ On-call (Form B5, B6 & B7) 1. Qualification, Total experience, and Professional Certifications/Memberships 2. Relevant Work Experience 3. Significant measurable professional achievements in last 10 years in ICT particularly in Incubation. 4. Composition of the team	3. Experience in appraising & assessing viability of ICT Projects 4. Experience in ICT related training & development, mentorship, entrepreneurship development Programs 5. Experience in ICT demand side articulation and commercialization 6. Experience of arranging and managing Investments for ICT projects including exit strategy of a business unit
25	20	5 4 5 5
6 6		5



		Total Marks	
		Minimum Qualification Marks Required	81
		2. Criteria & Methodology to select Incubatees i.e. Business Canvas Model or Business Plan, Mentoring Strategy, Culture & Work Environment 3. Project Plan including Charter, Gantt Chart & Timelines, Project Success, Scalability & Sustainability etc and Monitoring Mechanism & KPI's to assess the performance of Incubatees 4. Methodology to attract for financing/investments (Venture Capitalists, Angel Funding, Crowd Funding, Private Equity etc)	108
6	7		

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3. Title of Procurement
National Incubation Center at Peshawar
4. Tender Inquiry No
ICT R&DF/NIC-4.0/2016-17/0003/Proc
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TS97462E
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	Technical*	Financial**		
JAZZ	63.19	16.01	638,014,409	
LMKT / PTCL	61.11	20	510,637,731	Lowest evaluated bid with highest score (Technical + Financial)
TUSDEC	26.44	-	-	
MU Associates	14.74	-	-	
IM Sciences	57.63	-	-	
SEED Pvt. Ltd.	31.70	-	-	
Peshawar 2.0	54.37	-	-	
COMSATS	-	-	-	Disqualified due to non-compliance of mandatory criteria
UET Peshawar	-	-	-	Disqualified due to non-compliance of mandatory criteria

*80% weighted score

**20% weighted score

Lowest Evaluated Bidder

LMKT / PTCL

Signature

Official Stamp

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	Scope Coverage 1. Infrastructure & Facilities a. Proposed Location Area of Peshawar and Geographical proximity to ICT clusters, universities & accessibility to Public Transport b. Layout planning c. Quality/Class of Equipment [A class (Branded/Imported, state of the art) or B class (Non branded/local)]-Bill of material with complete material specifications & pricing (durability)	18	8 4 6
	Firm/Bidder Profile (Registered age, Location, Number of Employees and Financial position) – (Form B2) 1. Registered Age, Number of Employees, Brand equity/Goodwill 2. Financial Position	15	10 5
	Relevant Experience of the Firm/Bidder - (Form B3-1 to B3-7) 1. Experience of running and managing financially sustainable Incubators in the past with details on the percentage of successful Incubatees 2. Experience in in-house or outsourced development of ICT Products 3. Experience in appraising & assessing viability of (hardware/software/services) ICT Projects	30	8 3 5





		Minimum Qualification Marks Required	81	
		Total Marks	108	
	3. Project Plan including Charter, Gantt Chart & Timelines, Project Success, Scalability & Sustainability etc and Monitoring Mechanism & KPI's to assess the performance of Incubatees 4. Methodology to attract for financing/investments (Venture Capitalists, Angel Funding, Crowd Funding, Private Equity etc)			6