

EVALUATION REPORT

(As per Rule 35 of Public Procurement Rules, 2004)

1. Name of Procuring Agency	<u>IGNITE (Formerly National ICT R&D Fund)</u>
2. Method of Procurement	<u>Open Bidding / RFP</u>
3. Title of Procurement	<u>National Incubation Center - Karachi</u>
4. Tender Inquiry No	<u>IGNITE/NIC/2017-18/0004/Proc.</u>
5. PPRA Ref. No. (TSE)	<u>TS108177E</u>
6. Date & Time of Bid Closing	11/30/2017 15:00 hrs
7. Date & Time of Bid Opening	11/30/2017 15:30 hrs
8. No. of Bids Received	06
9. Criteria for Bid Evaluation	Attached as Annex - 1

Name of Bidder	Marks		Evaluated Cost	Remarks
	Technical*	Financial**		
LMKT / PTCL	67.85	20	PKR 583,382,825/ -	Lowest evaluated bid with highest score (Technical + Financial)
SYBRID	62.15	17.30	-	
SEED Ventures	50.00	-	-	Did not qualify for financial bid opening
10XC	00.00	-	-	Disqualified due to non-compliance of mandatory eligibility criteria
TELENOR / LUMS	00.00	-	-	Disqualified due to non-compliance of mandatory eligibility criteria
Kwick High-Tech	00.00	-	-	Disqualified due to non-compliance of mandatory eligibility criteria

*80% weighted score

**20% weighted score

Lowest Evaluated Bidder

LMKT / PTCL

Signature: Usman Bin Tahir

Official Stamp



Scoring Sheet National Incubation Center - Karachi						
Sr. #	Criteria	Total Marks	Sub-Marks	SYBRID	LMKT / PTCL	SEED
a	Scope Coverage: 1. Infrastructure & Facilities	18				
	a. Proposed Location (Form -B9) Area of Karachi and Geographical proximity to ICT clusters, universities & accessibility to Public Transport		8	7.40	6.60	6.10
	b. Layout planning		4	3.70	4.00	2.00
	c. Quality/Class of Equipment (Software, Hardware, Electrical & other Appliances, Furniture, etc.) [A class (Branded/Imported, state of the art) or B class (Non branded/local)]-Bill of material with complete material specifications(durability)		6	3.10	4.60	1.60
b	Firm/Bidder Profile (Registered age, Location, Number of Employees and Financial position) --(Form B2)	15		0.00	0.00	0.00
	1. Registered Age, Number of Employees, Brand equity/Goodwill		10	8.20	8.50	5.70
	2. Financial Position		5	3.50	4.00	2.40
c	Relevant Experience of the Firm/Bidder --(Form B3)	30		0.00	0.00	0.00
	1. Experience of running and managing financially sustainable incubators in the past with details about the percentage of successful Incubatees		8	6.50	7.30	2.30
	2. Experience in in-house or outsourced development of ICT Products (hardware/software/services)		3	3.00	3.00	2.70
	3. Experience in appraising & assessing viability of ICT Projects		5	4.00	4.30	1.50
	4. Experience in ICT related training & development, mentorship, entrepreneurship development Programs		4	3.50	3.50	1.00
	5. Experience in ICT demand side articulation and commercialization		5	3.60	4.40	1.00
	6. Experience of arranging and managing Investments for ICT projects including exit strategy of a business unit		5	4.00	4.30	0.00
d	Qualification and Competence of the proposed Team Members--Full Time/Part time/ On-call (Form B5, B6 & B7)	20		0.00	0.00	0.00
	1. Qualification, Total experience, and Professional Certifications/Memberships		5	4.10	4.60	3.30
	2. Relevant Work Experience		7	3.50	5.50	3.40
	3. Significant measurable professional achievements in last 10 years in ICT particularly in Incubation.		5	3.30	4.10	2.20
	4. Composition of the team		3	2.40	2.20	1.90



Sr. #	Criteria	Total Marks	Sub-Marks	SYBRID	LMKT / PTCL	SEED
	Approach/Work Plan -- (Form B4)					
e	1. Outreach Plan (Advertisements, Promotions, Branding etc.) and Ability to create local & international collaborations with relevant entities	25	6	5.10	5.00	3.60
	2. Criteria & Methodology to select Incubatees i.e. Business Canvas Model or Business Plan, Mentoring Strategy, Culture & Work Environment		6	5.20	5.30	4.20
	3. Project Plan including Charter, Gantt Chart & Timelines, Project Success, Scalability & Sustainability etc and Monitoring Mechanism & KPI's to assess the performance of Incubatees		7	4.80	5.70	2.70
	4. Methodology to attract for financing/investments (Venture Capitalists, Angel Funding, Crowd Funding, Private Equity etc.)		6	5.00	4.70	2.40
Total			108.00	83.90	91.60	50.00

Sr.	Rejected due to Non Compliance of Mandatory Requirements
1	10XC
2	KWICK High-Tech
3	Telenor



15/01/18