

EVALUATION REPORT

(As per Rule 35 of Public Procurement Rules, 2004)

1. Name of Procuring Agency	<u>IGNITE (Formerly National ICT R&D Fund)</u>
2. Method of Procurement	<u>Open Bidding / RFP</u>
3. Title of Procurement	<u>DigiSkills Training Project</u>
4. Tender Inquiry No	<u>IGNITE/DSTP/2017-18/0005/Proc.</u>
5. PPRA Ref. No. (TSE)	<u>TS109191E</u>
6. Date & Time of Bid Closing	12/26/2017 15:00 hrs
7. Date & Time of Bid Opening	12/26/2017 15:30 hrs
8. No. of Bids Received	07
9. Criteria for Bid Evaluation	Attached as Annex - 1

Name of Bidder	Marks		Evaluated Cost	Remarks
	Technical*	Financial**		
Virtual University	89.32	20	PKR 694,875,000/ -	Lowest evaluated bid with highest score (Technical + Financial)
IBAADAT Foundation	79.00	-	-	Did not qualify for financial bid opening
360 Technologies	75.25	-	-	Did not qualify for financial bid opening
The Syndicate	63.88	-	-	Did not qualify for financial bid opening
Berlitz	61.96	-	-	Did not qualify for financial bid opening
Systems Limited	47.68	-	-	Did not qualify for financial bid opening
Grey	00.00	-	-	Disqualified due to non-compliance of mandatory eligibility criteria

*80% weighted score

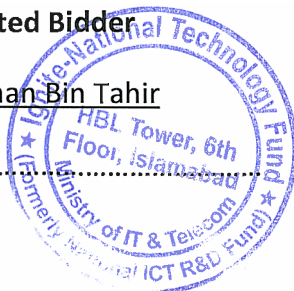
**20% weighted score

Lowest Evaluated Bidder

Virtual University

Signature: Usman Bin Tahir

Official Stamp



#	Technical Evaluation Criteria	Total Marks	Sub Marks
	Scope Coverage 1. Infrastructure & Facilities a. Proposed Location Area of Karachi and Geographical proximity to ICT clusters, universities & accessibility to Public Transport b. Layout planning c. Quality/Class of Equipment [A class (Branded/Imported, state of the art) or B class (Non branded/local)]-Bill of material with complete material specifications & pricing (durability)	18	8 4 6
	Firm/Bidder Profile (Registered age, Location, Number of Employees and Financial position) – (Form B2) 1. Registered Age, Number of Employees, Brand equity/Goodwill 2. Financial Position	15	10 5
	Relevant Experience of the Firm/Bidder - (Form B3-1 to B3-7) 1. Experience of running and managing financially sustainable Incubators in the past with details on the percentage of successful Incubatees 2. Experience in in-house or outsourced development of ICT Products	30	8 3



	(hardware/software/services)		5
	3. Experience in appraising & assessing viability of ICT Projects		4
	4. Experience in ICT related training & development, mentorship, entrepreneurship development Programs		5
	5. Experience in ICT demand side articulation and commercialization		5
	6. Experience of arranging and managing Investments for ICT projects including exit strategy of a business unit		
	Qualification and Competence of the proposed Team Members–Full Time/Part time/ On-call (Form B5, B6 & B7)	20	
	1. Qualification, Total experience, and Professional Certifications/Memberships		5
	2. Relevant Work Experience		7
	3. Significant measureable professional achievements in last 10 years in ICT particularly in Incubation.		5
	4. Composition of the team		3
	Approach/Work Plan – (Form B4)	25	
	1. Outreach Plan (Advertisements, Promotions, Branding etc.) and Ability to create local & international collaborations with relevant entities		6



	<p>2. Criteria & Methodology to select Incubatees i.e. Business Canvas Model or Business Plan, Mentoring Strategy, Culture & Work Environment</p> <p>3. Project Plan including Charter, Gantt Chart & Timelines, Project Success, Scalability & Sustainability etc and Monitoring Mechanism & KPI's to assess the performance of Incubatees</p> <p>4. Methodology to attract for financing/investments (Venture Capitalists, Angel Funding, Crowd Funding, Private Equity etc)</p>	<p>6</p> <p>7</p> <p>6</p>	
	Total Marks	108	
	Minimum Qualification Marks Required	81	

