

# **AI-IoT Platform**

Empowering AI with IoT for a Connected Future

#### **Presenters**



**Ather Nadeem**Founder & Chief Executive Officer



Aqib Maqsood
Chief Business Officer



## Rapid Advancement in Al



**Million** 

times increase in effective compute over next five years

investment in compute **Trillion** clusters by end of decade

## **Billions of Physical Assets**

are yet to be digitized around the world





# **Need of the hour**



Make IoT deployments easier and quicker



Get IoT experts to collaborate with each other

## Solution to all problems

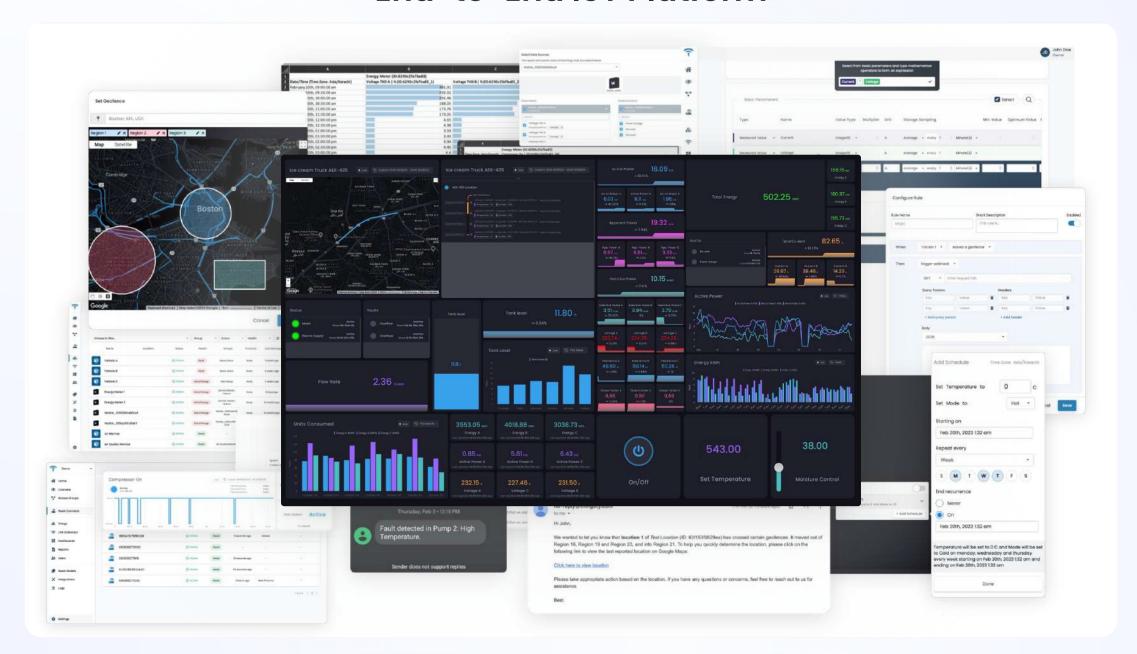
# Thingsty: End-to-End IoT Platform



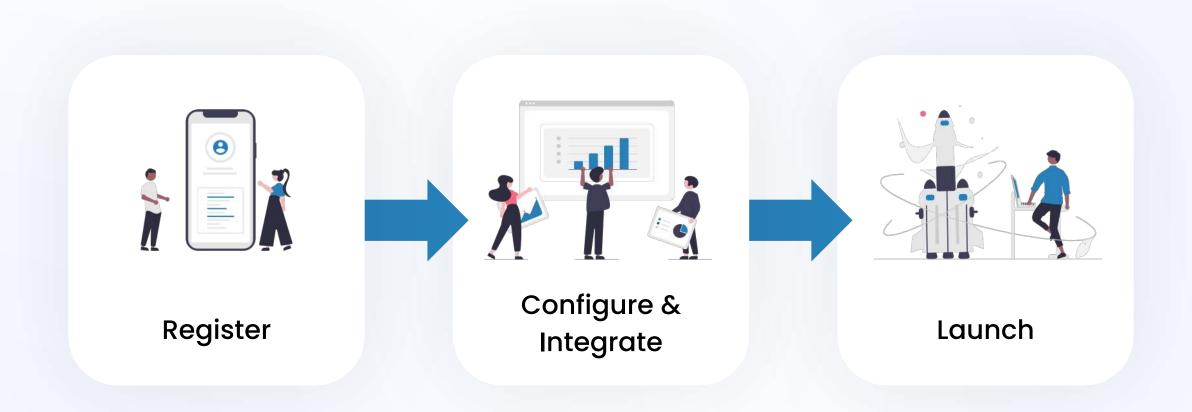
Automated online payments Works on all devices

A single integrated platform to manage and maintain all your devices on field

### **End-to-End IoT Platform**



# Go to market in 3 Simple Steps

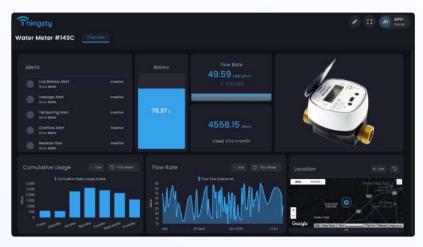


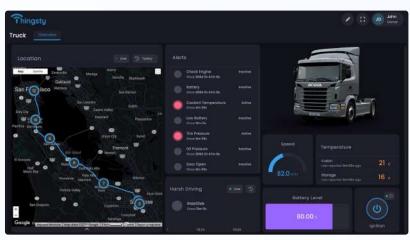
### Thingsty's Partner Ecosystem



### **Empowering Businesses**

## **Across Diverse Industries**







**Utility Monitoring** 

**Vehicle Tracking** 

**Energy Monitoring for Departments** 











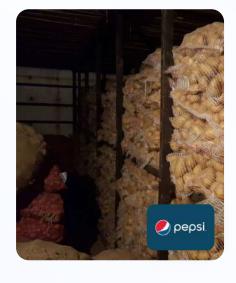






# **Success Stories**

















### **Revenue Sources**

## SaaS

Subscription based

# Marketplace\*

Commission based

## **Business Model**



Solution Providers / Contractors

**End Customer** 

#### Source: Statista



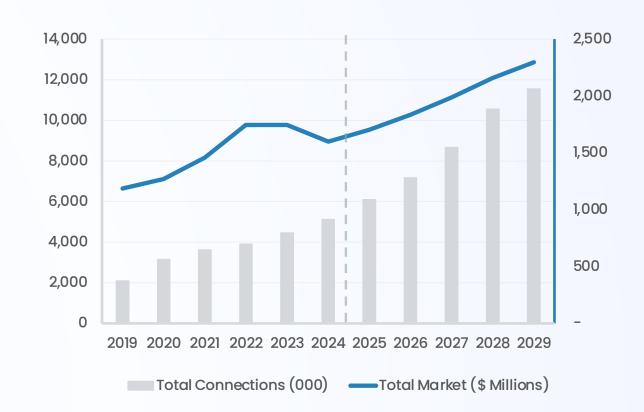
# **Market Demand**

#### Local Pakistani Market:

- Annual growth rate (CAGR 2024-2029) 7.50%,
- Market volume by 2029: US \$2,296.00 m
- Experiencing a surge in IoT adoption due to focus on smart city initiatives.

#### **Global Market:**

- Annual growth rate (CAGR 2024-2029) 10.49%,
- Market volume by 2029: US \$1,560.00 bn



#### **ADVISORS**



**Ather Nadeem CEO** 

**BE Mechanical Engineering** with Computer Science NUST - Class of 2020







**Aqib Maqsood CBO** 

**BE Mechanical Engineering** NUST - Class of 2020

Masters in Business Administration LUMS - Class of 2025







Farrukh Nadeem **Business Advisor** 25+ years sales & technical experience in industrial sector







Anjam Sohail **Business Advisor** 25+ years sales & technical experience in IT sector





Mamoon Riaz **Technical Advisor** 25+ years technical experience in industrial sector









**Sheraz Bashir Technical Advisor** 15+ years technical experience in IT sector







# Summary

- Thingsty, being use-case agnostic, has the potential to impact all households and industries
- IoT has rising demand globally and Thingsty being a SaaS product has the potential to scale globally
- The product is ready and being used by ~100 users daily
- Engaged in projects that will scale to 100,000+ connected devices in next 5 years
- Deep-tech startup with profound environment and economic impact







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