

# National Incubation Center – Faisalabad

RFP # IGNITE/NICF/2021-22/0032/Proc

## Queries & Replies

**Query: (Section: 24.4.2)** Management of Incubator: Scope of Activities (Point xxii) Is it compulsory for all startups to generate revenue at the end of the graduation?

**Answer:** This is self-explanatory, as mentioned it is desirable that incubatees should be generating some revenue by the time they graduate to sustain themselves after graduation

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**Query: (Section: 24.4.9)** Monitoring of Incubatees

Does the bidder only need to maintain the Incubatees' data during the incubation period or bidder has to maintain the data for 3 years since the start of the incubation of the startup. In case, what are the key information which incubator has to gather after graduation of that startup

**Answer:** The successful bidder is expected to develop a process & system by which all the startups of NICs provide the key data to measure the performance and impact of NICs and for other performance management purposes. Therefore, it is expected that bidder will have to collect maintain key data of startups even beyond its graduation for a certain number of years for reporting, impact assessment & evaluation purpose. The details of the data can be finalized with successful bidder.

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**Query: (Section: 24.4.7)** Sustainability Plan & Model | 24.4.13 Tenure of the National Incubation Center-Faisalabad

What would be the criteria of the extension mentioned in the section 24.4.13, considering incubator has to ensure sustainability after 5 year mentioned in section 24.4.7

**Answer:** After 05 years of completion of operations, the Board will decide on further course of action including extension of tenure for incubator management based on continual success against management KPIs, if allowed under PPRA rules.

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**Query: (Section: 23.1)** Over View of Proposal. Please define the main entrance to the selected facility

**Answer:** The entrance located on back side of the premises can be used as main entrance.

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**Query:** Is there option to build the reception / Waiting Area on ground floor?

**Answer:** The reception can be build at ground floor, as discussed during the visit.

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**Query:** Are the expenses for UPS/Solar Panels? Generator to be incorporated in the financial budget being submitted by the bidder

**Answer:** Bidders can propose.

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**Query:** Will we be using existing A/C, Power, sewage, etc?

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**Answer:** Existing AC, Power, Sewage etc. can be used. You may also propose additional requirements of the same, if needed.

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**Query:** Can we change the flooring (Tiles converting into carpet)

**Answer:** Yes, but as per our agreement with UAF Faisalabad, but should not drastically change the aesthetics of the building.

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**Query:** What will be allocated Toilet location for the selected facility

**Answer:** Bidders may renovate the available toilet facility at the ground floor

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**Query:** Is it possible to redo the Gypsum ceiling & Light etc

**Answer:** Bidders are requested to propose the design material in their proposal. However, as per our understanding with UAF Faisalabad, major changes impacting the aesthetics of the area may be avoided.

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**Query:** Is it allowed to dismantle Central Circular wall / Windows in the design

**Answer:** No, As mentioned the area can be renovated but major structural changes need to be avoided.

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**Query:** Can we close the internal staircase as it is too narrow and hazardous?

**Answer:** Yes, but dismantling of the same is not allowed.

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**Query:** District Jail is right next to the facility, and hence there are no mobile signals in the facility. Can we use mobile signal boosters and will it create any security hazard for the jail authorities?

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**Answer:** Yes. However, successful bidder is required to coordinate with relevant authorities to ensure compliance of law, regulations and rules.

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**Query:** Can we use the board room on the ground floor?

**Answer:** Board room can be used with prior permission from University officials.

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**Query:** Can we make structural changes to the facility?

**Answer:** As per our understanding with UAF, major structural changes are not allowed like dismantling of walls. However, changes in temporary structure can be proposed keeping in view the aesthetics of the building.

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**Query:** Just wanted an understanding regarding potential role of University of Agriculture Faisalabad (UAF). Can any bidder partner with them for the bid. This was discussed in the conference but wanted to get clarity on it.

**Answer:** There is no such barrier for any company/entity wanting to partner with UAF in the form of JV/Consortium or even in case UAF bids as single entity, for provision of services for managing and establishing of NIC-FSD.

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