HEMAAYAH حماية

Embedded insurance for digital journeys

Company Profile



About Us

- GCC focused insurtech platform that connects
- insurance underwriters and remittance service providers
 - to co-create inclusive insurance products

Backed by





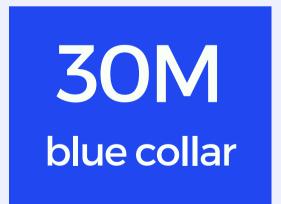
www.hemaayah.com

QATAR **FINTECH** HUB



Our Mission

Over 30 Million blue collar workers migrate to GCC from Pakistan, India, Philippines, Bangladesh etc to earn less than \$1,000 so they can remit most of that to support their family back home. Our mission is to protect the health, wealth and wellness of the remitter and their family members via insurance solution





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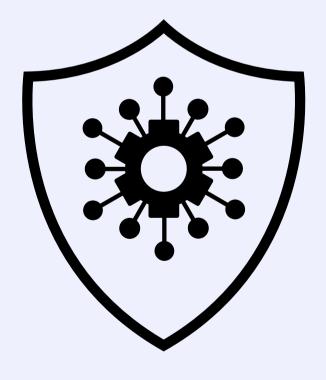


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Solution

Embedded Insurance Platform

Integrates insurance into digital journeys for remittance, e-commerce, and fintech businesses





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Plug & Play API:

Quick integration for businesses, allowing them to launch insurance in weeks, not months.

Broad Insurance Network

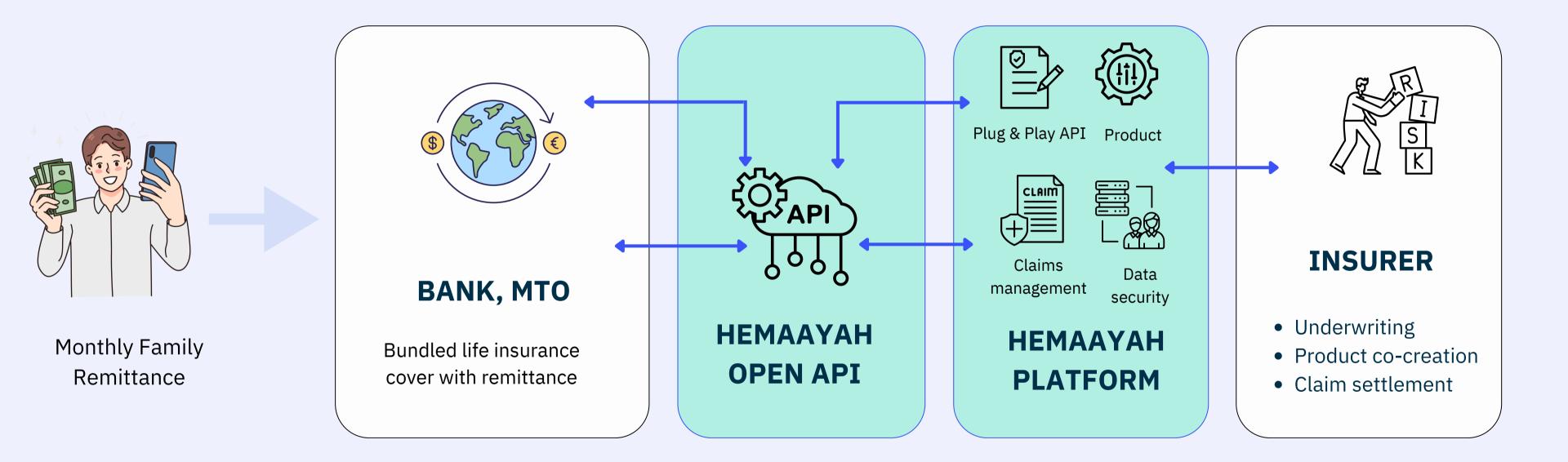
Access to diverse insurance products through multiple underwriters.

Seamless Experience

Enhances customer journey by providing protection without added complexity.



Bundling coverage right where it's needed



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Everyone is a winner

Remittance Service Provider

Deepen customer loyalty

Workers

Financial security for their family

Platform Fee, Per transaction fee

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Value Proposition for Remitter

On every remittance value above \$100, offer complimentary insurance for next 30 days

LIFE COVERAGE OF REMITTER

Product:

Life insurance in case of remitter death or perm disability

Coverage: 6 months of remittance for family (Max QAR 2,000/month)

Underwriter: Host country Insurer

Product: Health insurance - 1 x Adult (18 - 65) 3 x children (6 months - 21)

Coverage Hospitalization benefit **ICU Benefit** Maternity (Delivery)

Underwriter Local insurer home market

REMITTERS FAMILY HEALTH INSURANCE



Why work with us?



Unified Proposition

Single value proposition for expats from any country yet flexible pricing based on coverage



Instant coverage

Give peace of mind to remitter with minimal friction to activate and sign up. Our unified API makes it seamless



Ubiquitous Experience

Independent of banking relationship or transaction channel , whether customers opts for bank account transfer or Cash payout, value proposition remains same

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Our Background



Largest insurance marketplace in Pakistan

100,000+ policy holders

Insurance distribution partner for 10+ partners

Instant Policy issuance





Simplified Employee benefits platform

400 large and SME customers

35,000 lives managed

Health, Life, Out-of Pocket, Wellness, Retirement

ismartbenefits

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Talent and Payroll servicing

50+ banks, telcos, super app Footprint in Saudi, UAE, Tukey, Egypt, Pakistan





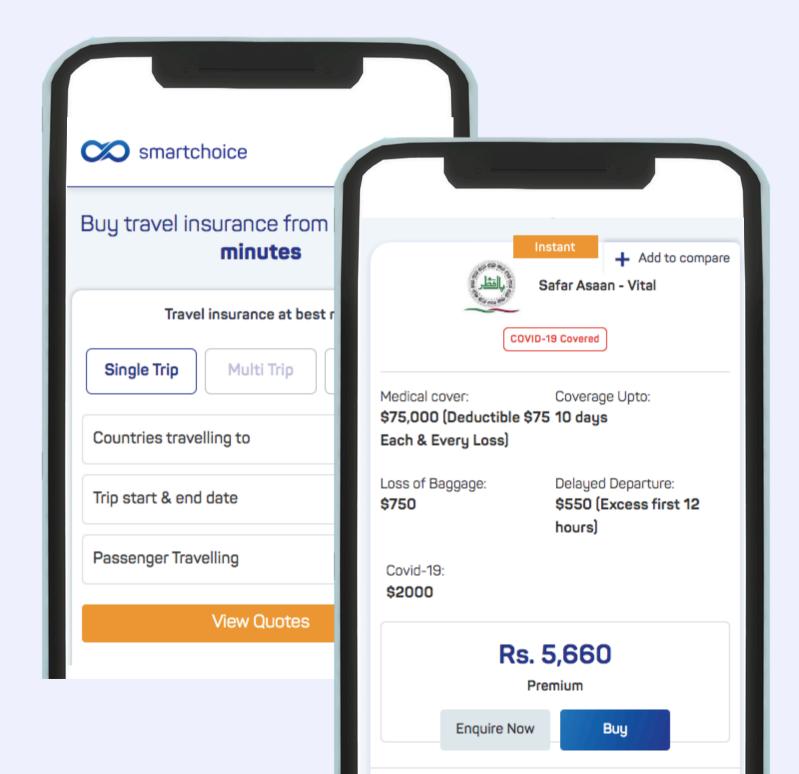
Insurance Products

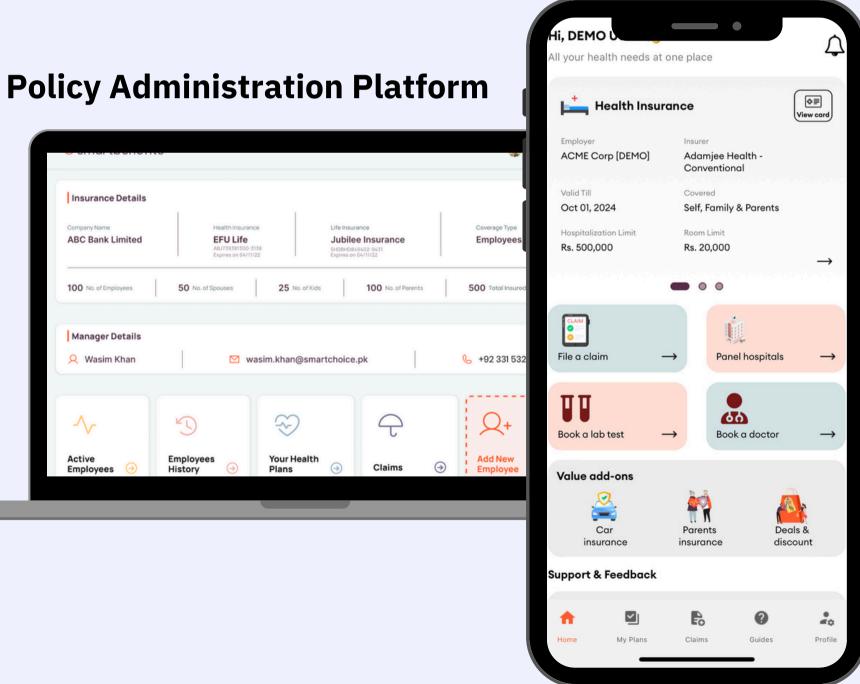
Insurance Marketplace

Largest D2C Digital Insurance Marketplace In Pakistan

Employee Benefits Platform

B2B Group Health Platform offering Employee Benefits Management





Employee App

Meet the Team



Sibtain Jiwani

15 years of experience in Fintech, Insurtech. Founder of multiple insurtech startups





Mohsin Termezy

25 years of experience in fintech and digital banking experience across International banks



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Hunain Kapadia

13 years of global software development experience to the working for companies in the US and Singapore

INSEAD

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