Queries for:

"CODISKILLS"

Empowering Youth with Highly Demanded Skills in Coding

No.: IGNITE/Codi/2024-25/0031/Proc

Date of issue: 14 June, 2024

List of Questions

1. We understand from the Payment Plan at page. 36 Point 44. that the payment process projected by the Company covers the time span of 5 months. Including quarterly reporting and 2 months for approval of funds. This is a complex system. Considering the nature of the project, we recommend a monthly payment plan on a simple milestone basis.
Reply: The Company practices payments on quarterly basis to maintain its books of accounts. Once the training deliverable of respective quarter are submitted to the Company along with quarterly invoice, the payment will be made within 30 days after verification of the invoice and acceptance of deliverables.

2. Under the Provision of Facilities heading (page 30. Pt. iv), there is a requirement to propose a strategy to provide Laptops for the students who do not have their personal laptops. Please clarify the criterion and requirement to do that amid fully equipped labs for training.
Based on the previous experience, most of the trainees would have their personal laptops with them. In case, if selected trainee(s) don't have personal laptop, the bidder is required to propose a strategy in providing laptop or desktop to the trainee.

3. The Qualification Criterion for the Lead and Assistant Trainers (Pg. 31) requires 18 years of education plus training experience and certifications. This is very limiting and hence can not be fulfilled completely for all the instructors. Kindly clarify the evaluation for this specific provision.

4. All the trainers (Lead & Asst. Trainers) will be evaluated based on the criteria specified in the RFP. We understand that the bidder can only assist in the trainees' Job Placement. Will 70% of the trainees not get their jobs at the end of the given period affect the bidder's evaluation and reputation?
The target of 70% job placement of successful trainees has been set to measure the impact of the trainings.

5. The Demo day mentioned on page 32, pt.33 requires the bidder to hold a demo day twice a year for two years. Please clarify whether the bidder is required to organize this event during or after the given training period.
The demo day can be organized at any suitable time to provide an opportunity to the successful trainees to present and showcase their completed projects. There should be at least two (2) demo days in a year, depending upon number of batches per years.

6. As an experienced training institute we have observed that the results highly depend upon the personal capacities and commitments of the participants. A training company can evaluate, regulate or assess the performance but cant promise passing of 80% of the trainees. Clarify the passing criteria and please reconsider this number.
Under Section 32 of the RFP, the bidder is required to submit a comprehensive strategy to select and enroll potential trainees. Only those trainees meeting the minimum eligibility criteria with high potential to complete the trainings should be given a chance to participate in the relevant trainings. The target of 80% successful completion is one of the key KPI of this program.

7. On page 63 of Annexture A, the form says Technical Proposal for Sialkot. Please clarify whether we need a separate proposal for each city or if this is a mistake, as the mentioned cities do not include Sialkot.
This is a typo error/mistake. The project name is "CodiSkills."